



DEVELOPMENT EAST

BRINGING THE BEST IN DEVELOPMENT TO ATLANTIC CANADA

Halifax Convention Centre . October 24, 2018

PRESENTING PARTNER



Schedule at a Glance

8:00 - 8:30 am
Registration

8:30 - 9:45 am
Breakfast Keynote
Scott McCrea presents Queen's Marque

10:00 - 10:45 am
Concurrent Education Sessions

11:00 am - 12:00 noon
Panel Discussion
Housing Affordability in Atlantic Canada

12:00 noon - 1:00 pm
Networking Luncheon

1:00 - 2:00 pm
Concurrent Education Sessions

2:00 - 3:30 pm
Closing Plenary & Reception
New IT and Tech for our industry, in four short presentations.

UDI of Nova Scotia's annual conference returns on October 24th, and this year we are at the NEW Halifax Convention Centre.

This year's conference includes a select line-up of sessions designed to offer Atlantic Canada's development industry the latest information and ideas, in a NEW compact format.

Who should attend?

Developers, builders, consultants, engineers, architects, government organizations, bankers, lenders, mortgage brokers, real estate agents, and anyone involved with the development industry in Atlantic Canada.

CONFERENCE HIGHLIGHTS...

The day will start with a keynote breakfast presentation by Scott McCrea on his Queen's Marque development on the Halifax Waterfront. Sessions include a CMHC Market Update, a cyber-security presentation, a panel discussion on Housing Affordability, and we will close with a reception featuring mini-presentations on the latest in tech for the industry.

REGISTRATION INFORMATION

Date: Wednesday, October 24th, 2018

Location: Halifax Convention Centre

Pricing: UDI Members \$299.00 + HST
Non-Members \$399.00 + HST

To register please complete the attached registration form and email to udi@udins.ca, or register online at www.udins.ca.

We are sorry but registrations cannot be finalized until payment is received.

Cancellations cannot be accepted after October 12, 2018
HST # 859434201 RT 3001

Thank you to our Presenting Partner





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BREAKFAST KEYNOTE 8:30 – 9:45 am

QUEEN'S MARQUE

presented by Scott McCrea & Blaise Morrison, Armour Group

As one of Atlantic Canada's largest private developments ever, Queen's Marque is an ambitious project even by traditional parameters. The presentation will focus on the lesser known complexities of planning and government approvals, sub-ocean surface work, marine construction, multiple asset class requirement, and the challenges of an art-infused precinct, all of which may make this waterfront landmark one of the most challenging commercial developments being undertaken in Canada at this time.

CONCURRENT SESSION 10:00 – 10:45 am

Don't Panic: Dealing with a Security Breach

presented by Travis Barlow, Advanced Security Services

During this talk Travis Barlow will discuss what happens when your company suffers a data breach, how not to panic, and what decisions to make. Also included will be an overview of current threats against organizations, changing threat trends, and projections on future risks.

CONCURRENT SESSION 10:00 – 10:45 am

Top 10 Things Employers Need to Know About Cannabis in the Workplace

presented by Rick Dunlop, Stewart McKelvey, with Tim Pellerin, NSLC

Join us as Rick Dunlop discusses how to address the workplace issues associated with cannabis legalization. Following Rick's presentation Tim Pellerin of the NSLC will give a brief overview of their sales and distribution strategy.

GENERAL SESSION – PANEL DISCUSSION 11:00 – 12:00 am

Housing Affordability in Atlantic Canada

Join us as our panel of experts discuss the factors that impact housing affordability in HRM. Factors such as land prices, infrastructure charges, municipal fees, taxes and demographics will all be part of the discussion. Bring your questions!

NETWORKING LUNCHEON 12:00 – 1:00 pm

CONCURRENT SESSION 1:00 – 2:00 pm

Market Update

presented by Dan Gionet & Katelyn MacLeod, CMHC

Join staff from CMHC for an update to their latest mortgage loan insurance and National Housing Strategy products, as well as a market update for the Halifax region. This will include an analysis of multi-unit residential trends and some of the key drivers that are impacting the local housing market.

Sponsored by



CONCURRENT SESSION 1:00 – 2:00 pm

End Game – Planning the Transition of your Business

presented by Rob Dean, MNP

You are not alone... a recent survey by the CFIB shows that 52% of Canadian businesses have no plan and 38% have an informal plan. That's 90% of businesses that do not have a formal Exit Plan. The "End Game" will focus on the importance of succession planning for your business, providing significant tax savings, increased value for an organization and peace-of-mind for the business owner.

Sponsored by



THE TECHNOLOGY COCKTAIL RECEPTION 2:00 – 3:30 pm

This year our reception will be combined with four short presentations on new technologies available to the development industry. Presentations will include the following:

Virtual Reality for Real Estate

presented by Jake Moore, Nanuk Technologies

Harbr App for Construction Data Tracking

presented by Dave Kim, Harbr

3-D Scanning

presented by Colin Gillis & Dan McIntosh, Smarter Spaces

The Internet of Things

presented by Matt Clow & Dan Chevarie, Telus

Closing Reception Sponsored by



Conference Wifi Sponsor

For more information please call the UDI office at 902-442-5017, or email us at udi@udins.ca.



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REGISTRATION

To register for Development East please complete all information below and email the form to udi@udins.ca, or **register online** at www.udins.ca.



PRESENTING PARTNER

Company Name: _____

Company Contact: _____

Phone: _____ Email: _____

Attendee 1 _____ Email 1 _____

Attendee 2 _____ Email 2 _____

Attendee 3 _____ Email 3 _____

Please register _____ Members \$299.00 each _____

_____ Non-members \$399.00 each _____

HST (15%) _____

TOTAL DUE _____

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Note: UDI extends the member rate to all employees and guests of UDI member companies.

Want to register and pay online? Visit www.udins.ca/news

Payment by Credit Card

_____ Card# _____ Expiry _____

Payment by Cheque
Mail cheques payable to
UDI of Nova Scotia to
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_____ Cardholder Name _____ Signature _____



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