



# DEVELOPMENT EAST

BRINGING THE BEST IN DEVELOPMENT TO ATLANTIC CANADA  
Halifax World Trade & Convention Centre . November 1, 2017

PRESENTING PARTNER



## Schedule at a Glance

**7:30 - 8:00 am**  
Registration

**8:00 - 9:45 am**  
Breakfast Keynote  
*Collaboration Brings us the New YMCA*

**10:00 - 10:45 am**  
Concurrent Education Sessions  
• *The Wetland Compensation Program*  
• *Opportunities with Mid-rise Wood Construction*

**11:00 am - 12:00 pm**  
Panel Discussion  
*Municipal Planning Practices in Atlantic Canada*

**12:00 - 1:00 pm**  
Networking Luncheon

**1:00 - 1:45 pm**  
Concurrent Education Sessions  
• *Commercial PVC Window & Door Applications*  
• *Federal Taxation Changes*

**2:00 - 3:15 pm**  
Closing Plenary  
*Creative Communication in the Business Environment*

**3:15 - 4:00 pm**  
Networking Reception

## UDI of Nova Scotia's annual conference returns to the Halifax World Trade and Convention Centre on November 1st.

This year we are including a wide range of speakers and sessions relevant to the development industry across Atlantic Canada. There will also be plenty of time for networking, with a 'market style' lunch designed to get people mingling and a reception at the end of the day.

### Who should attend?

Developers, builders, consultants, engineers, architects, government organizations, bankers, lenders, mortgage brokers, real estate agents, and anyone involved with the development industry in Atlantic Canada.

## CONFERENCE HIGHLIGHTS...

This year's conference will feature a Breakfast Keynote on the new YMCA facility, a panel discussion on Municipal Planning Practices with panelists from across Atlantic Canada, and a Closing Plenary by local personality Bill Carr.

Other topics will include the Wetland Compensation Program (presented by Ducks Unlimited), Commercial PVC Window and Door Applications (presented by Kohltech), Mid-Rise Wood Construction Opportunities (presented by Atlantic WoodWORKS), and a panel discussion featuring local experts on new proposed taxation changes.

## REGISTRATION INFORMATION

**Date:** Wednesday, November 1st, 2017

**Location:** Halifax World Trade & Convention Centre

**Pricing:**

<b>Earlybird</b>	<b>UDI Members \$249.00 + HST</b>
<b>Earlybird</b>	<b>Non-Members \$349.00 + HST</b>
<b>After Oct. 13</b>	<b>UDI Members \$299.00 + HST</b>
<b>After Oct. 13</b>	<b>Non-Members \$399.00 + HST</b>

To register please complete the attached registration form and email to [udi@udins.ca](mailto:udi@udins.ca), or register online at [www.udins.ca](http://www.udins.ca).

**We are sorry but registrations cannot be finalized until payment is received.**

Cancellations cannot be accepted after October 25, 2017

HST # 859434201 RT 3001

Thank you to our Presenting Partner





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## BREAKFAST KEYNOTE 8:00—9:45 am

### Collaboration Brings us the New YMCA

presented by Brian Posavad, YMCA & Eric Burchill, Southwest Properties

The sale of the YMCA/CBC site was one of the first and critical steps in unique partnership with Southwest Properties, allowing the YMCA to begin to realize the dream of a new, sustainable YMCA for the Halifax Region and Southwest Properties to develop a premium corner in Halifax. This presentation is a look at the renewal of aging infrastructure, alignment of organizational values and the creation of an exciting new mixed-use development to build a stronger, more hopeful and caring Halifax.

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## CONCURRENT SESSION 10:00—10:45 am

### Wetland Compensation Program

presented by Ducks Unlimited

Wetland compensation has become a major factor for developers to consider when planning new projects. This presentation will discuss wetland policy and how Ducks Unlimited can help facilitate the approval, delivery and reporting processes for proponents with wetland compensation needs. The presentation will also review other Ducks Unlimited services of interest to developers, such as naturalized storm water ponds and fish habitat restoration.

## CONCURRENT SESSION 10:00—10:45 am

### Opportunities with Mid-rise Wood Construction

presented by Atlantic WoodWORKS!

This presentation will provide cost effective, pragmatic wood construction options for the non-residential and multifamily development industry. Five types of wood construction systems and their capabilities will be introduced using Canadian case studies as examples. Mid-rise provisions adopted by NS in April 2017 will be introduced as well as high level best practice tips for proper construction.

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## GENERAL SESSION—PANEL DISCUSSION 11:00—12:00 am

### Municipal Planning Practices in Atlantic Canada

With panelists Bill Budd (Moncton), Kelly Denty (Halifax), Alex Forbes (Charlottetown) & Ken O'Brien (St. John's)

UDI has invited representatives of four Atlantic cities, Charlottetown, Halifax, Moncton and St. John's, to participate in a panel discussion. Issues raised during the discussion will include development processes and best practices for Atlantic Canadian municipalities.

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## NETWORKING LUNCHEON 12:00—1:00 pm

Sponsored by Grant Thornton

## CONCURRENT SESSION 1:00—1:45 pm

### Commercial PVC Window and Door Applications

presented by Kohltech

This informative session will discuss PVC window and door applications in commercial settings. PVC offers a sustainable, energy efficient and versatile alternative to traditional materials, and many design options are available. Several real examples will be used to discuss the unique solutions provided by PVC.

## CONCURRENT SESSION 1:00—1:45 pm

### Federal Taxation Changes—what do they mean?

presented by our expert panel

The federal government is proposing legislation changing how smaller businesses pay tax. Our panel of experts will discuss the changes and their potential consequences, and help attendees better understand what the impact might be for them.

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## CLOSING KEYNOTE 2:00—3:15 pm

### Creative Communication in the Business Environment

presented by Bill Carr

Our closing plenary will feature renowned local speaker and personality Bill Carr. Bill's address is a must-attend for anyone feeling challenged by issues such as intergenerational difficulties, creative visioning for the future, team building, silos that inhibit corporate growth and effectiveness, or poor internal communication.

## NETWORKING RECEPTION 3:15—4:00 pm

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## REGISTRATION

To register for Development East please complete all information below and email the form to [udi@udins.ca](mailto:udi@udins.ca), or register online at [www.udins.ca](http://www.udins.ca).



PRESENTING PARTNER

Company Name: \_\_\_\_\_

Company Contact: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Attendee 1 \_\_\_\_\_ Email 1 \_\_\_\_\_

Attendee 2 \_\_\_\_\_ Email 2 \_\_\_\_\_

Attendee 3 \_\_\_\_\_ Email 3 \_\_\_\_\_

Please register	_____ Earlybird members	\$249.00 each	_____
	_____ Earlybird Non-members	\$349.00 each	_____
	_____ Members (After Oct. 13)	\$299.00 each	_____
	_____ Non-members (After Oct. 13)	\$399.00 each	_____
		HST (15%)	_____
		<b>TOTAL DUE</b>	=====

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Earlybird registrations will only be accepted up to October 13, 2017

Note: UDI extends the member rate to all employees and guests of UDI member companies.

**NEW for 2017! Delegates can now register and pay on our website at [www.udins.ca](http://www.udins.ca)**

Payment by Credit Card

Card# \_\_\_\_\_

Expiry \_\_\_\_\_

Payment by Cheque  
Mail cheques payable to  
UDI of Nova Scotia to  
PO Box 521, Halifax CRO  
Halifax, NS, B3J 2R7

Cardholder Name \_\_\_\_\_

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